



SOCIAL MEDIA BASICS FOR YOUR SMALL BUSINESS

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INTRODUCTIONS

- Small Business Owner
- Dedicates 90 minutes once a week to social media content for flower business
- Consistently 1100-1300 views on every story on instagram
- 58% open rate on email campaigns with audience of 2200

ABBEY

- Social Media Strategist
- 7+ years as a professional online content creator
- Top content creator of 2020 for thirdlargest AM–FM operator in the country
- 6+ hours a day of screen time every week



BACK TO BASICS

You don't need to reinvent the wheel when it comes to social media content.

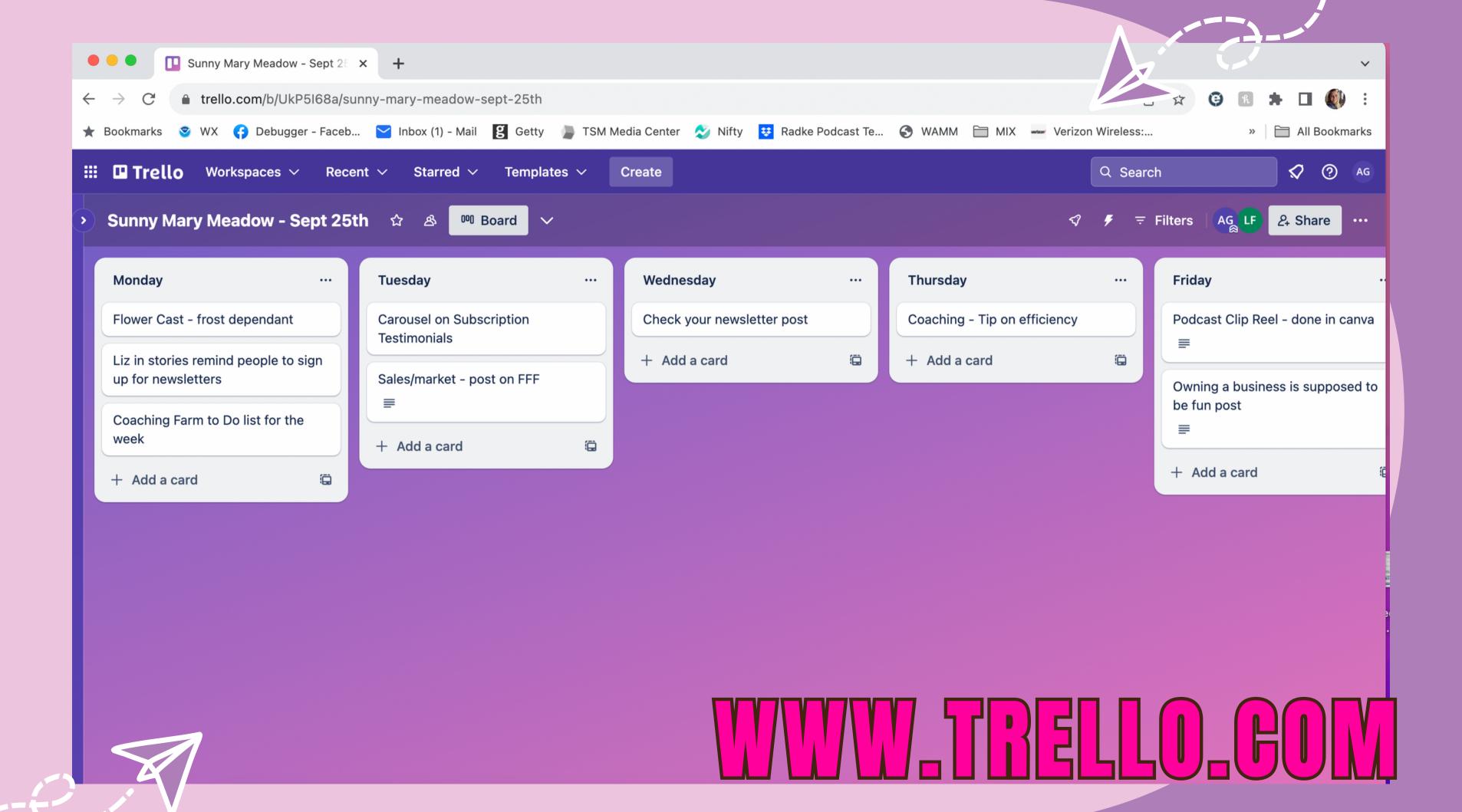
A simple strategy and a basic knowlege of the tools are enough to establish a presence online and start to connect with your ideal customers.

STEP 1: BASIC KNOWLEDGE

- Static Posts
 - Showcase Brand Identity
 - Connect with people already following you
- Carousel Posts
 - Engagement booster for followers
 - Get them to stay on your content longer
- Reels/TikToks
 - Reach new accounts

STEP 2: TOOLS

- Canva Creating Reels, carousel posts, and static posts
- CapCut Adding engaging captions to your reels
- MetaSuite Scheduling to Facebook and Instagram
 - Thrid Party Services for Scheduling like HootSuite are great for other platforms
- Trello Mapping out your content plan





STEP 3: CONTENT CREATION

- EVERYTHING IS CONTENT
- Take photos and videos as you go about your days/weeks to have your own library of stock content
- Don't be afraid to repurpose
- Block out time (even just an hour a week) to shoot pics and video

STEP 4: STRATEGY

You take time to plan your budget, pay your bills, and order products you need. Take time to plan your social strategy as well, it is just as important.

- Block out time on your schedule every week to plan your posts
- Use Trello to map out a week's worth of content
- Think of what is important to get out to your audience in the next couple weeks or months
 - The average person needs to see something three times online before it sinks in



STEP 5: IMPLEMENTATION

- Shift your mindset to be looking for content as you go about your day, not searching for it online endlessly
- Schedule out all the posts that you can
- Get into a routine -- Make your social accounts a habit





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